

Creating a daily two-hour schedule for real estate agents aiming to generate twenty-five leads per day requires careful planning and a combination of strategies from various sources. Here's a sample schedule that incorporates ideas from "The Miracle Morning" by Hal Elrod, as well as insights from real estate experts Tom Campone, Matt Dollinger, and Nick Libert:

#### **6:00 AM - 6:30 AM: Morning Routine (The Miracle Morning)**

Wake up early and engage in a morning routine to set a positive tone for the day. This routine can include activities like meditation, visualization, affirmations, exercise, reading, and journaling.

#### **6:30 AM - 7:00 AM: Lead Research and Prospecting**

Start the day by researching potential leads and identifying prospects. Utilize online platforms, local databases, and real estate networks to gather information about individuals or businesses that may be interested in buying, selling, or investing in real estate.

#### **7:00 AM - 7:30 AM: Follow-up and Relationship Building**

Reach out to existing leads and contacts to foster relationships and maintain communication. This can be done through phone calls, emails, or even handwritten notes. Focus on providing value, answering questions, and addressing any concerns they may have.

#### **7:30 AM - 8:00 AM: Networking and Engagement**

Use this time to participate in local networking events, attend industry conferences, or engage with real estate-related communities both online and offline. Building relationships with other professionals in the industry can lead to valuable referrals and collaborative opportunities.

#### **8:00 AM - 8:30 AM: Content Creation and Marketing**

Create valuable content such as blog posts, social media updates, or videos that showcase your expertise in the real estate market. Share this content on relevant platforms to attract potential leads and establish yourself as a knowledgeable resource.

#### **8:30 AM - 9:00 AM: Prospecting and Lead Generation**

Dedicate this time to actively prospecting for new leads. Use targeted strategies like cold calling, door knocking, or reaching out to expired listings and for-sale-by-owner properties. Prioritize reaching out to individuals who have shown interest in real estate through their online activities or inquiries.

Please note that this schedule is just a sample and can be adjusted based on your preferences, local market conditions, and personal style. The key is to consistently follow a structured routine and allocate time for lead research, prospecting, relationship building, networking, content creation, and marketing efforts. Remember to adapt and experiment with different strategies to determine what works best for you and your target market.

## **CHATGPT PROMPT:**

**Please provide me with a daily two-hour schedule for real estate agents who want to generate twenty-five leads per day. Use information from The Miracle Morning, Tom Campone, Matt Dollinger, and Nick Libert.**

